



06 Camino De Los Desmontes, Placitas, New Mexico, 87043 USA

Phone: 505-867-0008 FAX: 505-867-0212

A New Business Development Idea Announcement

Xitech Cordially Invites Environmental Managers Tasked with New Business Development To Consider Turning Old Bio-Slurping Sites Into New Bio-VEPS Engineering Projects. If you are presently managing a Bio-Slurping site or know of an existing operational Bio-Slurping site and would like to:

- *Create A New Engineering Project For Your Office
- *Secure A New Client For Your Office
- *Impress Your Client With A New Innovative Change that:
 - Lowers Down-Time O&M On The Site
 - Speeds Up Site Closure
 - Lowers Operational Costs

Xitech would like to suggest that you consider converting your old Bio-Slurping sites into Bio-VEPS sites. Here are some good reasons for considering the Bio-VEPS conversion option.

1. Environmental regulations have changed dramatically in the past 5 years to allow site closures if the LNAPL (free product) is removed to a sheen. This change has put a big spot-light on removing only the LNAPL without pumping the groundwater.
2. Bio-Slurping is rapidly becoming known for its very high capital cost and high operational and maintenance costs, especially if the ground water has a lot of iron or high mineral content.
3. As the rate of recovery of the LNAPL drops at a Bio-Slurping site. The operational costs of the LANPL treatment rises sharply.
4. The Bio-VEPS technology has less monthly operational costs because there is no ground water treatment. The Bio-VEPS technology has a low capital cost, proven track record, and utilizes most of the existing Bio-Slurping treatment system making the conversion easy to sell to your client.

Please read on to understand how to best present this new idea to your clients....

